矽瑪科技(股)公司
SIMULA TECHNOLOGY INC.

2025年第三季營運簡報
2025 Q3 RESULT SUMMARY

2025/11/17

Agenda

- Company Profile
- 2025 Q3 Financial Results
- Business Update & Outlook
- Q & A

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Simula

Company Profile

CFO Jasmine Jianglin

ABOUT SIMULA

1990 Company Established

2009 Initial OTC listing

Taoyuan Company Headquarters

With over **30** years of experience in electronic connectors, cables, and module design and manufacturing.

730 Total number of employees including subsidiaries

7.99Y Capital (TWD)

17.7Y Consolidated revenue in 2024 (TWD)

12.9Y Consolidated revenue as of Q3 2025 (TWD)

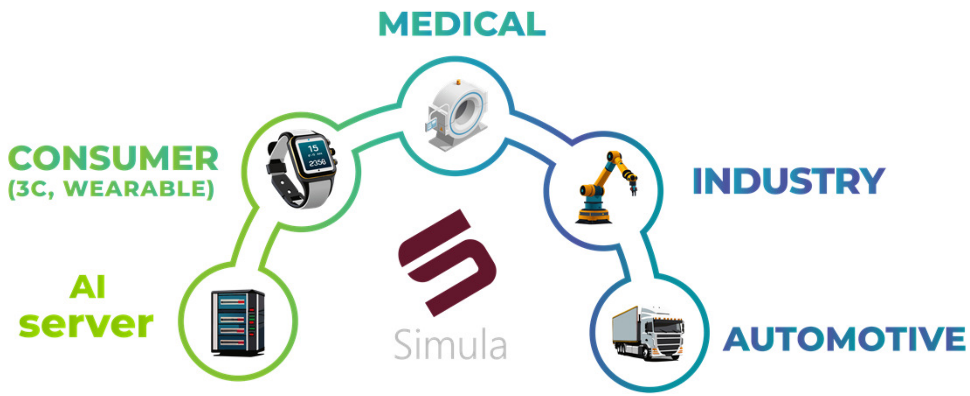
Sales & Services TW、USA、CN

Manufacturing Bases TW、CN

R&D Centers TW、CN

From Components to Solutions
Co-Creating a Sustainable Value Chain

- ✓ Highly integrated resources, providing one-stop services from standard connectors and cables to customized solutions to meet all needs.
- ✓ Deeply involved in AIoT, automotive, medical, industrial, consumer, and wearable application markets.
- ✓ Focused on early-stage product development, partnering with customers to achieve mutual growth.
- ✓ Concentrating on high-value strategies, integrating ID Design, Circuit Design, and IC development capabilities.



2025 Q3 Financial Results

CFO Jasmine Jianglin

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME_2025 Q3

Unit : NTD M

	2025 Q3		2025 Q2		QoQ		2024 Q3		YoY	
					amt	g%			amt	g%
Net Sales	**413**	**100%**	**417**	**100%**	**(5)**	**-1%**	**561**	**100%**	**(149)**	**-27%**
Cost of Good Sold	(373)		(370)		(3)		(487)		114	
Gross Margin	**39**	**9.6%**	**47**	**11.3%**	**(8)**	**-16%**	**74**	**13.2%**	**(35)**	**-47%**
Operating Expenses	(87)	-21%	(94)	-22%	7		(90)	-16%	4	
Operating Income	**(47)**	**-11.5%**	**(47)**	**-11.2%**	**(1)**	**-2%**	**(16)**	**-2.9%**	**(31)**	**-193%**
Non-Operating Income and Loss	1		(8)		9		(3)		4	
Income Before Income Tax	**(46)**	**-11%**	**(54)**	**-13%**	**8**	**16%**	**(19)**	**-3%**	**(27)**	**-142%**
Net Income	**(39)**	**-9%**	**(47)**	**-11%**	**9**	**18%**	**(19)**	**-3%**	**(20)**	**-106%**
Net Income attributable to Parent Company	**(29)**	**-7%**	**(32)**	**-8%**	**4**	**11%**	**(6)**	**-1%**	**(23)**	**-384%**
EPS (NT$)(a)	**-$0.36**		**-$0.41**		**$0.05**		**-$0.07**		**-$0.29**	

(a) EPS was calculated based on total weighted average number of ordinary shares outstanding (80M shares)

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME_2025Q1~Q3

Unit : NTD M

	2025 Q3 YTD		2024 Q3 YTD		YTD YoY	
					amt	g%
Net Sales	**1,291**	**100%**	**1,275**	**100%**	**17**	**1%**
Cost of Good Sold	(1,143)		(1,140)		(3)	
Gross Margin	**149**	**11.5%**	**135**	**10.6%**	**14**	**10%**
Operating Expenses	(268)	-21%	(270)	-21%	2	
Operating Income	**(119)**	**-9.2%**	**(136)**	**-10.6%**	**16**	**12%**
Non-Operating Income and Loss	(6)		(0.01)		(6)	
Income Before Income Tax	**(125)**	**-10%**	**(136)**	**-11%**	**10**	**7%**
Net Income	**(108)**	**-8%**	**(136)**	**-11%**	**28**	**21%**
Net Income attributable to Parent Company	**(80)**	**-6%**	**(90)**	**-7%**	**10**	**11%**
EPS (NT$)(a)	**-$1.00**		**-$1.13**		**$0.13**	

(a) EPS was calculated based on total weighted average number of ordinary shares outstanding (80M shares)

CONSOLIDATED BALANCE SHEET HIGHLIGHTS_2025/09/30

Unit : NTD M

	2025.09.30		2025.06.30		QoQ		2024.09.30		YoY	
					amt	g%			amt	g%
Cash & Equivalent Cash	424	17%	460	19%	(36)	-8%	505	19%	(81)	-16%
Account Receivables (net)	479	19%	376	15%	103	27%	539	20%	(60)	-11%
Inventory (net)	268	11%	233	10%	35	15%	258	9%	10	4%
Property, Plant and Equipment	712	28%	701	29%	11	2%	738	27%	(25)	-3%
Intangible Assets	373	15%	382	16%	(10)	-3%	411	15%	(38)	-9%
Total Assets	**2,529**	**100%**	**2,439**	**100%**	**90**	**4%**	**2,726**	**100%**	**(197)**	**-7%**
Accounts Payable	355	14%	245	10%	111	45%	338	12%	17	5%
Other Accounts Payable	179	7%	180	7%	(2)	-1%	207	8%	(28)	-13%
Bank Loan	100	4%	80	3%	20	25%	140	5%	(40)	-29%
Total Liabilities	**707**	**28%**	**586**	**24%**	**120**	**21%**	**778**	**29%**	**(71)**	**-9%**
Total Equity	**1,823**	**72%**	**1,853**	**76%**	**(30)**	**-2%**	**1,948**	**71%**	**(126)**	**-6%**

FINANCIAL RATIOS

	2025.09.30	2025.06.30	QoQ	2024.9.30	YoY
AR Turnover (Days)	100	87	+13	99	+1
Inventory Turnover (Days)	89	83	+5	83	+6
AP Turnover (Days)	93	79	+14	66	+27
Cash Conversion Cycle (Days)	95	91	+4	115	-20
Current Ratio	197%	229%	-33%	212%	-16%

Simula

Business Update and Outlook

President JY Hu

BUSINESS UPDATE

2025 Q1~Q3

1) Revenue Growth Recovered with Higher Gross Margin
2) Effective cost control and disciplined operating expenses
3) Growing orders in automotive and cloud adoption deployment
4) Increased MIT production to meet customer needs

BUSINESS OUTLOOK

2025 Q4

1) Expanding production capacity in both Taiwan and China to address tariff impacts and meet customer requirements.
2) Leveraging semi-automated production lines and MIT advantages to actively pursue automotive wiring orders.
3) Continuing to invest in in-house development of high-frequency cables to supply major local OEM partners.
4) Developing cloud and AI deployment-related products, supported by group resources, to capture emerging market opportunities.

Q & A